

# COLLECTIVE BARGAINING WEEKLONG SCHOOL

October 1 – October 6, 2006

**REGISTRATION DEADLINE: MONDAY, SEPTEMBER 4, 2006**

**Hampton Inn & Suites  
Windsor, ON**



**Sponsored By:**  
**Canadian Union of Public Employees**  
**Education Department**  
**&**  
**Windsor CUPE District Council**



# ***MESSAGE FROM THE NATIONAL PRESIDENT***

Sisters and Brothers:

I am pleased to bring greetings to each of you attending the annual weeklong school in Ontario.

The recruitment and development of union activists is the lifeblood of our union, and to this end, I want to thank each of you personally and your home locals for your participation in this year's weeklong school. Throughout our history CUPE has faced many challenges from our employers and today in Ontario is one of those moments. Our unity is our ultimate strength and I know that this will see us through the current challenges we face.

The skills you will develop at the weeklong school will better equip you to provide the leadership that our members want and deserve – leadership in the workplace, at the bargaining table and in our dealings with the government, at all levels.

The other very positive feature of the weeklong school is the friendships you will make and the experiences you will share with your sisters and brothers. This as much as anything leads to the solidarity that is so essential to building our union and defending the interests of our members.

Have a great week.



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In solidarity,

**PAUL MOIST**  
National President

# **COURSE DESCRIPTION**

The focus of this weeklong workshop is a role-play that helps build high-level bargaining skills. If you are a bargaining committee member, here is your chance to work with real bargaining information and gain the experience you need when facing management. You'll also explore current issues like interest-based bargaining and bargaining for equality.

Highlights will include:

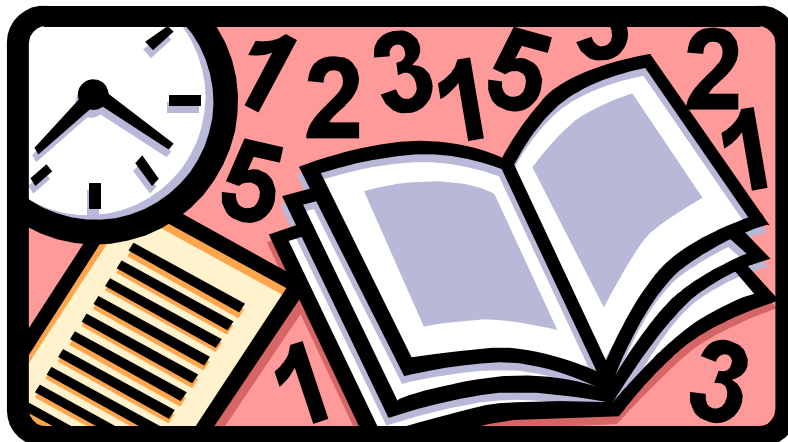
## **Collective Bargaining – Preparing for Bargaining**

How does collective bargaining work? What can your CUPE local do to get ready for bargaining? How do you choose a committee and build membership support for bargaining? This workshop will help you answer these questions and prepare your local for bargaining.

## **Collective Bargaining – Bargaining Skills**

CUPE members who have taken the Preparing for Bargaining workshop will benefit from the role-playing included in this more advanced workshop. Find out how your local can develop a bargaining plan, present a proposal to management, and build support from the membership.

**YOU ARE REQUIRED TO BRING A COPY OF YOUR  
COLLECTIVE AGREEMENT**





# Schedule



**SUNDAY, OCTOBER 1 - FRIDAY, OCTOBER 6, 2006**

**\* Schedule for Collective Bargaining Workshop \***

<b>Sunday</b>	6:00 p.m. to 8:00 p.m.	Workshop
<b>Monday -Thursday</b>	8:45 a.m. to 12 noon	Workshop
	12 noon to 1:00 p.m.	Lunch
	1:00 p.m. to 5:00 p.m.	Workshop
<b>Friday</b>	8:45 a.m. to 12 noon	Workshop

**Note:** On Thursday evening, there will be a dinner co-sponsored by the Windsor CUPE District Council and the Education Department. Lunches and two coffee/tea breaks will be provided Monday through to Friday (fee included within registration cost).

**DON'T FORGET TO BRING A COPY OF YOUR  
COLLECTIVE AGREEMENT**

## WEEKLONG SCHOOL

The purpose of this school is to provide a community atmosphere where learning and relaxation are combined. To accomplish this, we must adhere to the "Weeklong School" concept. Therefore, **registrations will only be acknowledged for those participants whose Local has paid the full registration fee on their behalf by the registration deadline.** All participants are expected to attend the Opening and Closing sessions, together with the mid-week general session.

## OBJECTIVES

To give CUPE members and officers the opportunity to develop special skills to enhance their union roles and to provide a program that is interesting and challenging and an update on current political, social, and economic issues facing our membership.

## COST FOR PARTICIPANTS

Registration fee from Sunday evening until Friday afternoon is \$295.00 per member. The registration fee should be prepaid and all cheques should accompany the attached registration form. **Please make cheques payable to: Canadian Union of Public Employees.** Lunch is provided from Monday to Friday in addition to two coffee/tea breaks each day. A group dinner is provided on Thursday evening only. **REGISTRATION FEE DOES NOT INCLUDE HOTEL ACCOMMODATIONS. PARTICIPANTS/LOCAL ARE RESPONSIBLE FOR MAKING ARRANGMENTS.**

## ADMINISTRATION

**In order to provide the best learning environment, we reserve the right to cancel any course if less than 12 members register in it and to limit class size to 20 participants.** Because of lateness of many registrations, we are not able to notify locals of cancellations in sufficient time to allow the local to withdraw its members. If an enrolled participant is unable to attend the school, a refund will be issued to the local, if the Registrar receives notice of cancellation prior to Monday, September 4, 2006.

## REGISTER EARLY

Registration will be acknowledged on a first come, first served basis. The workshop will be limited to 20 participants. We do NOT accept registrations by fax. All registrations must be sent by mail. Registration form and fee must be sent in to the Registrar:

Collette Calvelli  
CUPE Ontario Regional Office  
305 Milner Avenue, Suite 800  
Toronto, ON M1B 3V4

**Absolute deadline for registrations will be Monday September 4, 2006.**

## ACCOMMODATIONS

**You are required to make your own hotel accommodation arrangements** directly with Hampton Inn & Suites 519-972-0770. A block of rooms will be held at a special rate of \$109.00 until Monday, September 4, 2006.

## PARTICIPANTS' BEHAVIOUR

All delegates to this CUPE Weeklong school are advised that a high standard of trade union behavior is expected of them. All forms of harassment are unacceptable. CUPE will deal with incidents in a fair and quick fashion, and reserves the right to send participants home for inappropriate behavior without refund. Smoking is not allowed in the classrooms or caucus meeting rooms.



# Registration Form



## COLLECTIVE BARGAINING Weeklong School 2006

October 1 - 6, 2006 WINDSOR, Ontario

*To be filled out by participants. Feel free to make copies of this Registration form.*

### PLEASE PRINT CLEARLY

**Registration Deadline: MONDAY, SEPTEMBER 4, 2006**

**NO REFUNDS after registration DEADLINE of Sept. 4, 2006**

Name: \_\_\_\_\_

Brother/Sister

Given name (not initials)

Surname

Local

Full Mailing address: \_\_\_\_\_

City: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Tel: Home ( ) \_\_\_\_\_ Union/Work: ( ) \_\_\_\_\_

Employer: \_\_\_\_\_ Your Classification: \_\_\_\_\_

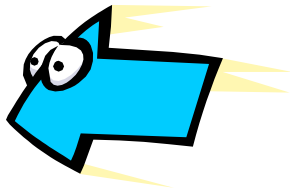
Email: \_\_\_\_\_

Please ensure the above information is completed especially phone numbers as we may need to make last minute contact with participants. **NOTE:** Smoking is not permitted in classrooms or caucus meetings.

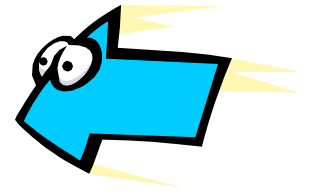
Please make cheques payable to: **CANADIAN UNION OF PUBLIC EMPLOYEES**

Registration forms to be sent to:

**REGISTRAR  
Collette Calvelli  
305 Milner Avenue  
Suite 800  
Scarborough, ON M1B 3V4  
PH. (416) 292-3999 X.215  
Email: ccalvelli@cupe.ca**



# DIRECTIONS



**Hampton Inn & Suites, Windsor, ON**  
1840 Huron Church Road, Windsor, ON N9C 2L3  
Tel: 1-519-972-0770 Fax: 1-519-972-0404  
WEBSITE: [www.windsorsuites.hamptoninn.com](http://www.windsorsuites.hamptoninn.com)

When booking your room ask for the CUPE Block. Rooms will be held up to September 4, 2006 at the rate of \$109.00 per room/night for Kings Standard (plus taxes).

